



## CUSTOM RISK MANAGEMENT FOR THE BUSINESSES THAT POWER THE WORLD

## From discovery to decommissioning, our experience takes your business further.

Gallagher's global Energy practice takes a hands-on approach to managing your risk management program—the team members you meet on day one are the people who will manage your account and are available to help you navigate increasingly complicated energy markets.

Our decades of expertise, deep understanding of the industry and extensive resources make us prepared to meet the full range of energy sector needs. When you partner with our team, our long-standing relationships with global markets are built on trust and become leverage to reduce your total cost of risk.

We are determined to support the long-term growth and success of your business, so you can face the future with confidence.

# Connecting energy clients with solutions around the world for over 30 years.

Our teams work seamlessly across the globe with the support of the **Gallagher Global Network (GGN)**, our robust network of trusted advisors and brokers who provide clients with insurance, risk management and employee benefit services in more than 150 countries around the world. Together with the GGN, our Energy teams provide our clients with technical insurance expertise and exceptional service delivery wherever needed, and coordinate centrally with your client team.

Offices in energy hubs including:

London

Calgary

Houston

Singapore

Sydney

Perth

Oklahoma City



## WHO WE ARE

#### Delivering energy expertise and market knowledge to anticipate your unique needs.

Whether your objective is to de-risk your balance sheet, enter a new market or prepare for the unexpected, our Energy practice can help you do more than just transfer risk. Our team leverages both domestic and international relationships that, combined with bespoke policy wordings and financial products, ensure our clients receive beneficial terms and conditions—because we know who to approach and when to approach them.

Our experts constantly monitor regulatory and legislative changes that have implications for the energy sector, and we work with the industry and regulatory bodies to ensure understanding and compliance. You benefit from our ability to be flexible and adaptable, with extensive experience in developing and placing programs for stand-alone or niche exposures.

Our clients operate across

20 unique energy
subsectors in

76+
different countries

We service
7,100+
energy clients
across 6 continents

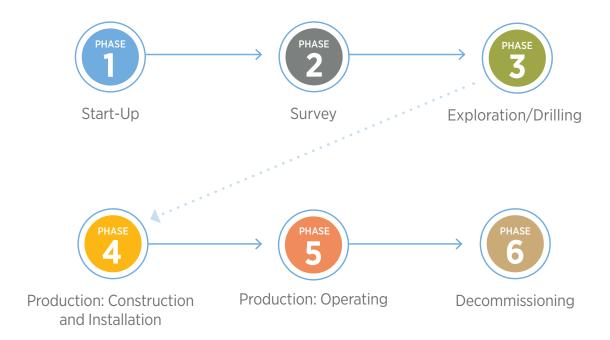
1.8B+
in premium placed

## WHAT WE DO

#### Comprehensive risk solutions at every stage of the energy life cycle.

We work collaboratively with our wide network of specialist teams to provide a complete solution for bespoke policy wordings, program design, placement solutions and consulting support to meet your needs as they evolve in real time.

Our wide range of capabilities allows us to deliver a dynamic, cross-class risk management program to ensure that your business can mitigate the inherent risk exposures at each stage of the energy life cycle.



### Delivering complete risk solutions for:

- Property
- Casualty
- Employee Benefits & Compensation
- Risk Consulting
- Environmental & Pollution
- Construction & Bonds
- Cyber
- Mining

- Marine & Cargo
- Directors & Officers Liability
- Crisis Management, Terrorism, Kidnap & Ransom
- Parametric Insurance
- Business Interruption
- Captives & Alternative Risk Transfer

#### Creating a better workplace for better outcomes.

Our team serves all facets of the energy sector, stretching beyond risk and insurance to develop comprehensive HR and benefit strategy. In-house attorneys address compliance and risk mitigation issues. Actuaries and underwriters use advanced data analytics to keep your plan aligned with your workforce. Our multinational benefits and HR team helps you stay on top of evolving global mobility. And our communications experts provide single-source guidance to help you reach your employees. Through our comprehensive approach, we can help you create and sustain a destination workplace—where your people can thrive and perform at their best.

- Safety and employee wellbeing
- Talent retention
- Competitive benefits for talent advantage
- Managing a geographically fragmented workforce



# BENEFITS OF PARTNERING WITH GALLAGHER ENERGY



#### TOTAL COST OF RISK APPROACH

We take a comprehensive approach to learning about your unique needs and use that knowledge to build a fully customized risk management program based on your risk profile, as well as your actual and potential costs to help improve profitability.



#### STRONG MARKET LEVERAGE

Our strong, well-established relationships with domestic and international markets mean we can help our clients obtain the most effective coverage to minimize risk, increase market share and enter new markets. Our market-leading wordings provide a competitive edge, helping our clients achieve commercial objectives.



#### **DIRECT ACCESS TO LONDON ENERGY MARKETS**

We maintain strong relationships with contacts working alongside underwriters in the London markets, allowing our team and clients direct access to many key global insurance centers with local broker partners in over 150 countries.



#### **BENEFITS SERVICES**

We understand that energy clients require solutions for more than just risk. Our benefits services team provides end-to-end expertise for benefits, human resources, compensation, mobility and duty of care.



#### **CLAIMS ADVOCACY**

When you submit a claim, you realize the true value of your insurance broker. Receive on-demand access to dedicated claims specialists, who provide technical expertise in all aspects of the claims discipline for all lines of coverage brokered by Gallagher. By fostering strong relationships with leading carriers, we advocate for you during the entire claims process.

## THE GALLAGHER DIFFERENCE

#### A world of solutions, all delivered one way: The Gallagher Way. Since 1927.

Our team around the world partners with clients to understand their organizations and people, the specific exposures they face, and their risk tolerance to design programs that minimize their exposures and maximize their opportunities.

By partnering not only with clients, but with supporting insurers, we encourage stable, long-term involvements that allow our team to address the market proactively, creating placement tools that benefit our clients, such as specialized market facilities.

950+
offices around the globe

Operate in

150+
countries



Arthur J. Gallagher & Co. has been recognized as one of the World's Most Ethical Companies® for nine years in a row.

\$5.7B total revenues

We are a Fortune 500 company.

## Experience the difference for yourself. Get in touch with our team to learn more.

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